

Job Description

Subzero Engineering, a US-based leader in Data Center Design and Containment, is recruiting for an experienced Sales Application Engineer at our Binh Duong facilities.

Primary Duties and Responsibilities:

The Sales Application Engineer will work closely with Subzero Engineering and Simplex Sales Operations teams globally, quoting and designing new projects with existing and new product offerings while assisting with all necessary requirements for each build. You will work across functions with product managers, continuous improvement, order fulfillment, and other departments internationally within the Mission Critical Environment division of Senneca Holdings.

- Responsible for the design and execution (and to some extent project management) of client projects along with members of the sales team.
- Assist the sales team with back-end duties such as technical/installation drawings, acceptable design/use review, technical/design support, and client conferences with sales team members.
- Generate accurate Bill of Materials, Quotes, and Proposals for multiple projects per week.
- Collaborate with assigned members of the USA- and EU-based SAE teams to improve process, meet sales support expectations, and complete projects.
- Work to improve efficiency to reduce waste in design to improve customer outcomes and company profitability.
- Problem solve project challenges/site discrepancies quickly and cost-effectively.
- Collaborate with Product Managers for successful implementation of new and existing products, including research and development, application, and product improvement.
- Travel to customer sites to validate designs, perform site measures, and support sales team as needed. < 25% travel.

Requirements:

- Knowledge of drafting and design theory and practices, a working knowledge of Parametric Modeling.
- Two years of experience in Solidworks & AutoCAD, MS Office, and related business software.

- Ability to multitask, problem-solve creatively, and possess good time management skills.
- Good communication in English (both verbal and written).
- Ability to collaborate and create a cooperative work environment between peers, the local team, and the USA and EU teams.
- Working knowledge of manufacturing processes and installation/construction practices is preferred.
- Site measure experience is a plus.
- Bachelor's degree in mechanical, electrical, design engineering or equivalent job experience.

Please send your CV to Inguyen@senneca.com with the file name formatted as SAE_YourName and email subject as SAE_Recuirement_Subzero